

THINKING & PLANNING STRATEGICALLY

Overview

This acclaimed three day programme provides executives with the frameworks and tools needed to engage effectively within a strategic thinking and planning process. The programme is highly interactive and engaging, bringing to life the strategy thinking and planning process with case studies, reflective questions, small group work and current strategic dilemmas. In particular, the programme aims to make the executive more effective and influential in shaping the decision-making and strategic direction of the organisation. The tools for engaging in a strategic conversation are provided, along with the key elements needed to construct a critically relevant strategic plan. A core focus of this programme is on value proposition development and the implementation of strategy.

Duration

Three days

Outline

The following topics are covered on the Thinking & Planning Strategically Programme:

1. Engaging with Strategy in a Changing World
2. External Competitive & Operating Environment Analysis
3. Internal Organisational Analysis
4. Optimising Strategic Alignment
5. Future Positioning
6. Opportunity Assessment
7. Building Resilience through Innovation
8. Value Proposition Assessment
9. Strategic Leadership
10. Strategy Implementation

Approach

The programme introduces a framework for engaging with strategy, and a powerful set of models and tools for strategic conversations on each of the topics detailed in the outline, above. Cases, videos, discussion themes and reflective analysis are used to anchor key concepts. A video-based situation analysis provides an entertaining and thought-provoking overview of the programme on day 3.

Outcomes

On completion of this programme, the participant will be better equipped to:

1. Understand and apply strategic thinking and planning frameworks and tools
2. Engage effectively in a strategic conversation of relevance to the organisation
3. Build and communicate a strategic plan
4. Address latest trends and challenges facing organisations
5. Identify how to strengthen the organisation's business model
6. Create and prioritise strategic options
7. Sharpen the value proposition and value delivery system
8. Build organisational resilience
9. Influence strategic decision-making
10. Implement strategy

Why IC Growth Group

The IC Growth Group has been providing executive development programmes for over a decade, in association with leading business schools. All IC Growth Group programmes include the best of business school teaching and thinking, and go further in customisation and relationship management, with options for related strategic insights research and change interventions. IC Growth Group short programmes, with business school partnerships, offer certificates of attendance on completion. Further, delegates who wish to obtain a university-issued certificate of competence on this topic can do so by successfully completing an assignment set by the lecturers after the programme.

Lecturers & Facilitators

The IC Growth Group has a highly experienced and expert faculty, all of whom are seasoned business school educators, researchers and professional consultants. Please visit our website, at www.icgrowth.co.za to view the CV summaries of our Forum of lecturers and facilitators.

The Thinking & Planning Strategically Programme is devised and led by Dr Grant Sieff & IC Growth Group Faculty. Variations of this programme have been offered around the world to great acclaim.

Business School Accreditation

Upon approval, certificates of attendance from Rhodes Business School, Rhodes University, are offered to all those completing this programme. The programme is delivered at NQF Level 6.

Certificate of Competence Option

Rhodes Business School also offers the option for delegates to obtain a certificate of competence for this programme, on completion of a written assignment that receives a passing assessment by the lecturer, following the attendance of the programme.

Programme Pricing 2012

Open programme

If this programme is offered as an open programme, where delegates may enrol from more than one organisation, the following fees apply (open programmes only run with a minimum of 12 delegates enrolled):

Single enrolment: R10,500

Two or more enrolments from 1 organisation: R10,000 / delegate

The fee includes catering during the programme and course-packs and materials.

In-company

If this programme is run for your organisation on an in-company basis, the following fees apply (excluding VAT):

For the first 10 delegates – R95,000

For additional delegates from 11 to 15: R7,500 per delegate

For additional delegates from 16 to 20: R7,000 per delegate

For additional delegates from 21 to 35: R6,500 per delegate

A maximum of 35 delegates is advised for this programme.

The programme fee includes an allowance for some customisation of the programme to address organisation needs and circumstances. The fee also includes the cost of course-packs and materials.

The organisation is responsible for the venue, equipment, catering, and travel and accommodation for out of town lecturers.

IC Growth Group Workshop Option

Should you be interested in running a workshop or consulting intervention for your organisation on the topics covered in this programme, please ask us about our competitive pricing to customise an approach that addresses your specific needs. University certificates are not issued with the workshop option, unless it runs as an in-company programme, as defined above.

Open Programme Application Form

Please complete an application form for each individual delegate. For in-company programmes, please contact us using the contact details below.

Short Course/Public Programme Application

Surname :

Names (Full Names) :

Title :

Personal Details

Gender :

Home Language :

SA Identity Number/ Passport No :

Address :

Postal Address :

Contact Number/s :

Email Address :

I hereby certify that the information provided in this contract is accurate and complete in all respects. I will ensure that payment in full is made before the commencement of the programme. Please fax/email application & proof of payment to 021 465 5722/ Shariefa@infochoice.co.za

Signature of Applicant

Date Signed.

Contact us

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